



South Jersey Paralegal Association

P.O. Box 355
Haddonfield, NJ 08033

Hello Attendee!

Attached is the long anticipated registration package to another year of informative seminars via our 2022 Paralegal Educational Symposium to be held virtually on **Friday, March 11, 2022!**

Whether you are new to the field, already have your feet wet, or are a seasoned paralegal, you will have the opportunity to advance your knowledge and earn CLE credits at the same time.

A listing of all sponsors will be provided prior to the 2022 Virtual Paralegal Educational Symposium. Please view the listing of sponsors and consider retaining their services for your firm's legal needs.

At the end of the day enjoy our Ethics seminar and best of all . . . door prizes! ** (**yes we will still be giving away door prizes which include those offered by sponsors and by SJPA**)

Mark your calendar for this exciting day and be prepared to further your knowledge and education in the fantastic world of being a paralegal!

Do not wait! Open this registration packet and sign up for **#PES2022** – you don't want to miss out!

See you (virtually) on March 11th!

Sincerely,

Jodi Zaharoni-Corrus, NJCP

PES 2022 Chair and SJPA President

**** All early registrations (by 1/31/22) will be entered into a raffle for a \$50 Visa gift card****

QUESTIONS? Please contact me at jodizaharoni@gmail.com

WE ACCEPT PAYMENT VIA CHECK, PAYPAL (link on website) and VENMO – EMAIL ME FOR THE VENMO INFO!

***If paying by check, registration and check due no later than February 18, 2022**

2022 SJPA Paralegal Educational Symposium

PES 2022 SCHEDULE OF EVENTS

8:30 a.m.	Opening Remarks
9:00 – 10:15 a.m.	Session I Seminars
10:30 – 11:45 a.m.	Session II Seminars
11:45 – 12:45 p.m.	Lunch Break
12:50 – 2:10 p.m.	Session III Seminars
2:20 – 3:30 p.m.	Session IV Ethics Seminar (All attendees)
3:35 p.m.	Closing Remarks <i>PRIZE DRAWINGS – You <u>must</u> be present on Zoom to win!</i>

******Sponsors – Please visit our sponsors’ websites throughout the day for information on their services. It is through their generosity and sponsorship that we are able to offer this paralegal educational opportunity. We invite you to thank them for their support.***

CLE credits approved for Paralegals who have earned the NJCP© (New Jersey Certified Paralegal) Credential and RP© (Registered Paralegal) Credential from the National Federation of Paralegal Associations (NFPA)

2022 SJPA Paralegal Educational Symposium

Session I - 9:00am to 10:15am

Seminar A: Bankruptcy from the Paralegal's Perspective

Presented by David H. Stein, Esquire (Wilentz, Goldman & Spitzer, P.A.)

An informative seminar addressing client intake, retainers, the initial client interview, client questionnaires, differences/nuances between a Chapter 7, Chapter 13 and Chapter 11 bankruptcy proceeding, credit counseling requirements, trustee reporting requirements, preparation of the Schedules and Statement of Financial Affairs, attendance at the Section 341 Hearing and Meeting of Creditors and bankruptcy discharge requirements. Questions from attendees will be encouraged and answered.

Seminar B: Landlord-Tenant Litigation in the Wake of the Pandemic

Presented by Sean Livesey, Esquire (Livesey Associates)

Learn about disputes that have arisen between landlords and tenants, both residential and commercial, and the related legal issues created by the Pandemic. What are the landlords' obligations and options under their leases when tenants' actions appear to violate the lease.

Session II - 10:30am to 11:45am

Seminar A: Practical Tips for Paralegals - How to Handle a New PI case

Presented by Daniel E. Rosner, Esquire (Rosner Law Offices, P.C.)

With the right tools, processes, and techniques, handling a new personal injury case doesn't have to wear you out or compromise your peace of mind. This seminar offers current guidance for maximizing productivity and efficiency in your daily work.

Seminar B: Criminal Foreplay: The Process from Target Selection to Victimization

Presented by James F. Kenny, Ph.D. (Fairleigh Dickinson University)

The purpose of the presentation is to present a model of criminal victimization as the final stage in a process of events that can be anticipated, recognized, and managed. The process starts with the criminals selecting attractive, accessible, and vulnerable targets. These targets are enticed to cooperate with tactics that help to fabricate trust and build rapport. Once their targets are drawn close, criminals attempt to distract them from recognizing increasingly aggressive behaviors. As the attacks become imminent, criminals employ tactics to establish and maintain control. Individuals can influence the flow of events by limiting criminal opportunity and reducing vulnerability. Those that recognize criminal foreplay and take proactive self-defense measures early in the process, may cause the criminals to withdraw before they are committed to and confident of their ability to be successful.

2022 SJPA Paralegal Educational Symposium

Session III - 12:50pm to 2:10pm

Seminar A: Microsoft Office Tips to Make You More Productive

Presented by Myra Echols, MBA (Technology Training Specialist at Stark & Stark)

During this demonstration of Microsoft Office tips, you will learn processes to make your work easier, faster, and more enjoyable.

Seminar B: Trial Technology Tips and Tricks utilizing PowerPoint and the Ipad for trial opening and closing

Presented by Tina Karkera, Esquire (Law Offices of Earl Uheling)

In response to the COVID-19 pandemic, law firms have been challenged to continue litigating their cases virtually. The role of the paralegal can make all the difference in the outcome of your case. This seminar will provide you with best practices, tips and what the paralegal needs to know to prepare counsel for a successful trial.

Session IV - 2:20pm to 3:30pm

ALL ATTENDEES: Top Ethical Dilemmas Faced by Paralegals

Presented by Lisa Z. Slotkin, Esquire (Zarwin Baum)

We will explore the top ethical issues paralegals face and how to address those issues properly and diplomatically. Topics to be covered may include: the unauthorized practice of law, managing confidentiality, the role of the supervising lawyer, technology and conflicts of interest.

2022 SJPA Paralegal Educational Symposium

Paralegal Educational Symposium

REGISTRATION FORM

Convention Date - Friday, March 11, 2022

Registration Accepted Through March 5, 2022



REGISTRATION FEE: \$45.00/STUDENTS: \$35.00

(Late Registration welcome through March 9, 2022 by 5PM with electronic payment only
contact Jodizaharoni@gmail.com if registering after March 5, 2022)

Please supply information for **each** registrant (attach duplicate forms for multiple registrants)

All of the following information is required. Please print or type clearly.

Name _____

Home Address _____ City _____ State _____ Zip _____

Phone _____ (cell/home) Email _____

Employer/School Name _____

Employer/School Address _____

SJPA Member? (Yes or No) _____ Credentials (NJCP, RP, etc.) _____

Other Association? (If Yes, name of association) _____

CIRCLE ONLY ONE seminar from each session that you would like to attend.

Session I 9:00 - 10:15 AM	Session II 10:30 - 11:45 AM	Session III 12:50 - 2:10 PM	Session IV 2:20 - 3:30 PM
Seminar A: Bankruptcy from the Paralegal's Perspective	Seminar A: Practical Tips for Paralegals - How to Handle a New PI case	Seminar A: Microsoft Office Tips to Make You More Productive	Ethics: Top Ethical Dilemmas Faced by Paralegals (All Convention Attendees)
Seminar B: Landlord-Tenant Litigation in the Wake of the Pandemic	Seminar B: Criminal Foreplay: The Process from Target Selection to Victimization	Seminar B: Trial Technology Tips and Tricks utilizing PowerPoint and the Ipad for trial opening and closing	

You will receive the relevant Zoom links prior to March 11, 2022. It is imperative that your email address is legible.

Payment Type:
(please check one)

Check PayPal Venmo

**REGISTRATION FORM TO BE
MAILED WITH CHECK**

You can also pay via PayPal (see website) or VENMO - email jodizaharoni@gmail.com for the Venmo information.

If paying via PayPal or Venmo you must e-mail your registration form to jodizaharoni@gmail.com

Mail Registrations and check payable to:
"South Jersey Paralegal Association"
c/o SJPA - PES 2022
P.O. Box 355
Haddonfield, NJ 08033

(Returned Check Charge: \$25.00 fee plus administrative charge for each.)

***If paying by check, registration and check due no later than February 18, 2022**